

ENGINEERING & CONSTRUCTION RISK INSTITUTE

Document number: ECRI-JV-002	Joint Venture Benefit and Gap Analysis	Page 1 of 1
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Purpose: Best practice in Joint Venture formation requires development of an assessment of the benefits a participant expects to obtain through participation in the Joint Venture. At the same time while a potential partner is being considered, difficulties in execution caused by the Joint Venture and gaps in the capabilities of the two firms must be addressed. Issues to consider in this analysis are shown in ECRI-JV-003.

Each partner makes its own assessment to support the decision to form or join the joint venture as well as promote understanding of the Roles and Responsibilities assignments made in formation of the Joint Venture. The examples below illustrate a format for analysis of both the benefits and the difficulties of utilizing the Joint Venture. In the event that the Joint Venture’s proposal is successful, these issues should be thoroughly addressed in the project’s execution plan as discussed in ECRI-JV-006.

Application: The document is prepared as part of the firm’s decision to participate in the Joint Venture. The completed analysis becomes input material for both the Joint Venture Agreement and the combined Project Execution Plan. During project execution it serves as a reference point for the JV participant to consider whether the decision to participate was valid.

I. Issues and requirements which will be better managed by utilization of the Joint Venture (Benefits)

Issue/Requirement	Benefit to JV	Contribution by __ A __	Contribution by __ B __

II. Issues, gaps in capability and requirements which are will be more difficult for the Joint Venture generally require remedial actions (Gaps)

Issue/Requirement	JV Action Required	Contribution by __ A __	Contribution by __ B __

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